

# STIFEL

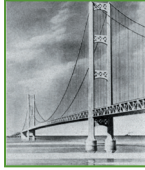
## History

**1890**  
Founded  
in St. Louis



**1950s & 1960s**  
Managed numerous  
significant financings

**1957**  
Managed  
financing of  
Mackinac Bridge



**1958**  
Became NYSE Member firm

**1961**  
Managed a bond  
underwriting of  
Chicago  
O'Hare Airport



**1960s to 1980s**  
The Company made  
several acquisitions

**1983**  
The firm went public; parent company  
Stifel Financial Corp. formed

**1986**  
Stifel Financial Corp. listed on the  
New York Stock Exchange ("SF")

## 7th Largest

Today, Stifel is the nation's 7th largest full-service wealth management and investment banking firm, in terms of number of advisors, providing securities brokerage, investment banking, trading, investment advisory, and related financial services to individual investors, professional money managers, businesses, and municipalities.

Visit [www.stifel.com](http://www.stifel.com)  
to view more about our history.

## Growth Through Mergers and Acquisitions

- 2000**
  - Hanifen, Imhoff Inc.
- 2005**
  - Legg Mason Capital Markets business, more than doubled the Company's capital markets operations and broadened industry footprint
- 2006**
  - Miller Johnson Steichen Kinnard private client group
- 2007**
  - Ryan Beck Holdings, Inc.
  - First Service Financial Company and its subsidiary, First Service Bank, which was renamed Stifel Bank & Trust
- 2008**
  - Butler Wick & Company, Inc.
- 2009**
  - 56 branches from the UBS network
- 2010**
  - Missouri Valley Partners
  - Thomas Weisel Partners Group, Inc.
- 2011**
  - Stone & Youngberg LLC
- 2012**
  - Miller Buckfire & Co., LLC
- 2013**
  - Keefe Bruyette & Woods, Inc. (KBW)
  - U.S. institutional fixed income sales and trading business and European institutional fixed income sales and trading team from Knight Capital Group, Inc.
  - Ziegler Lotsoff Capital Management, LLC
  - Acacia Federal Savings Bank
- 2014**
  - De La Rosa & Co.
  - Oriel Securities
  - Legg Mason Investment Counsel & Trust Co., N.A., renamed 1919 Investment Counsel
  - Merchant Capital, LLC
- 2015**
  - Sterne Agee Group, Inc.
  - Barclays' Wealth and Investment Management, Americas franchise in the U.S.
- 2016**
  - Eaton Partners, LLC
  - ISM Capital LLP
- 2017**
  - City Financial Corporation and its subsidiary, City Securities Corporation
- 2018**
  - Ziegler Wealth Management, the wealth management business of B.C. Ziegler & Company
  - Business Bancshares, Inc. and its subsidiary, The Business Bank of St. Louis, renamed Stifel Bank
  - Rand & Associates
- 2019**
  - First Empire Holding Corp. and its subsidiaries, including First Empire Securities, Inc.
  - Mooreland Partners
  - B&F Capital Markets, Inc.
  - Certain assets of George K. Baum & Company
  - MainFirst Bank AG, MainFirst Schweiz AG, and MainFirst Sec. US
  - GMP Capital Inc. Capital Markets business
- 2021**
  - North Atlantic Capital Corporation's Future Venture Investment Business
  - Century Securities Associates, Inc. independent subsidiary rebranded to Stifel Independent Advisors, LLC
  - Vining Sparks
- 2022**
  - ACXIT Capital Partners
- 2023**
  - Torrey Partners

Unless otherwise specified, references to Stifel may mean Stifel Financial Corp. and/or any of its subsidiaries.