

FOR IMMEDIATE RELEASE

**STIFEL ENHANCES CANADIAN ADVISORY
AND INSTITUTIONAL EQUITY TEAMS**
*Experienced Professionals Join Firm in Key Sales, Trading,
and Investment Banking Roles*

ST. LOUIS & TORONTO, January 27, 2025 – Stifel Financial Corp. (NYSE: SF) is pleased to announce the hiring of a team of 13 seasoned professionals, formerly employed by Eight Capital, focused on the Canadian capital markets.

“We are especially enthused by the positive impact we expect on our Equity Sales & Trading and Mining Investment Banking capabilities as we integrate the new hires with our existing team of top tier individuals,” said Harris Fricker, President of Stifel Canada.

Among those new employees are four managing directors who have assumed senior roles in Canada. They include:

- **Kevin Costa, Managing Director and Head of Institutional Trading in Canada.** Mr. Costa joins Stifel with more than 15 years of institutional trading experience. He was previously a Founding Partner and Head of Trading at Eight Capital, and before that, he was a senior member of the sales and trading team at Canaccord Genuity. He is based in the firm’s Toronto office.
- **Stephen Delaney, Managing Director, Investment Banking.** Mr. Delaney joins Stifel’s investment banking team with 12 years of capital markets experience advising clients on corporate finance and M&A across a broad set of industries. Prior to Eight Capital, he held leadership roles at Beacon Securities, Paradigm Capital, and GMP Securities. He is based in the firm’s Toronto office.
- **Winston Miles, Managing Director, Institutional Sales.** Mr. Miles has spent his entire career in institutional equity sales covering pension fund, mutual fund, family office, and hedge fund clients globally. He was previously a Founding Partner at Eight Capital and began his career in Institutional Equity Sales at Dundee Capital Markets. He is based in the firm’s Toronto office.
- **Reid Obradovich, Managing Director, Investment Banking.** Mr. Obradovich worked at Eight Capital for six years, most recently as a Managing Director. Throughout his career he has advised a wide range of family offices, hedge funds, and diversified asset managers, as well as corporate issuer clients in the global mining sector. He is based in the firm’s Toronto office.

Additionally, **David Morrison** is expected to join Stifel shortly as **Managing Director and Co-Head of Equities in Canada.** Mr. Morrison has more than 25 years of capital markets

experience and recently served as Principal, President and Chief Executive Officer at Eight Capital. He previously held leadership roles at Gordon Capital and CIBC World Markets, and later was a Founding Partner of Genuity Capital Markets. He will be based in the firm's Toronto office.

“We offer a differentiated value proposition to clients, bringing together the decades-long tenure and relationships of a local partner with the access and capabilities of the global Stifel platform,” added Gary Skene, Head of Investment Banking in Canada. “Adding these new colleagues further strengthens this proposition and is indicative of Stifel's commitment to the Canadian market.”

Stifel Company Information

Stifel Financial Corp. (NYSE: SF) is a financial services holding company headquartered in St. Louis, Missouri, that conducts its banking, securities, and financial services business through several wholly owned subsidiaries. Stifel's broker-dealer clients are served in the United States through Stifel, Nicolaus & Company, Incorporated, including its Eaton Partners business division; Keefe, Bruyette & Woods, Inc.; Miller Buckfire & Co., LLC; and Stifel Independent Advisors, LLC. The Company's broker-dealer affiliates provide securities brokerage, investment banking, trading, investment advisory, and related financial services to individual investors, professional money managers, businesses, and municipalities. Stifel Bank and Stifel Bank & Trust offer a full range of consumer and commercial lending solutions. Stifel Trust Company, N.A. and Stifel Trust Company Delaware, N.A. offer trust and related services. To learn more about Stifel, please visit the Company's website at www.stifel.com. For global disclosures, please visit <https://www.stifel.com/investor-relations/press-releases>.

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